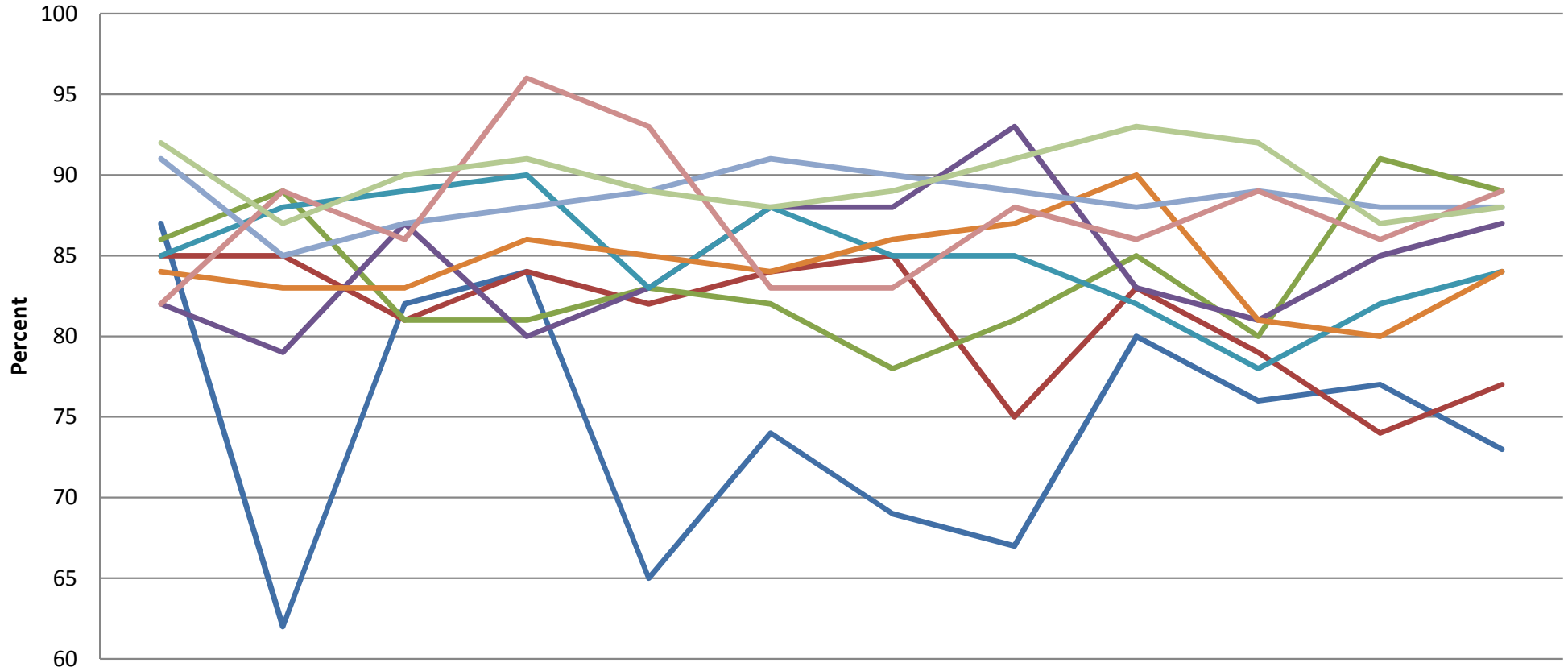


## AIUA Retention (by Zone) (as of October 2018)



	Nov-17	Dec-17	Jan-18	Feb-18	Mar-18	Apr-18	May-18	Jun-18	Jul-18	Aug-18	Sep-18	Oct-18
— Gulf Front	87	62	82	84	65	74	69	67	80	76	77	73
— Zone 1 Baldwin	85	85	81	84	82	84	85	75	83	79	74	77
— Zone 1 Mobile	86	89	81	81	83	82	78	81	85	80	91	89
— Zone 2 Baldwin	82	79	87	80	83	88	88	93	83	81	85	87
— Zone 2 Mobile	85	88	89	90	83	88	85	85	82	78	82	84
— Zone 3 Baldwin	84	83	83	86	85	84	86	87	90	81	80	84
— Zone 3 Mobile	91	85	87	88	89	91	90	89	88	89	88	88
— Zone 4 Baldwin	82	89	86	96	93	83	83	88	86	89	86	89
— Zone 4 Mobile	92	87	90	91	89	88	89	91	93	92	87	88