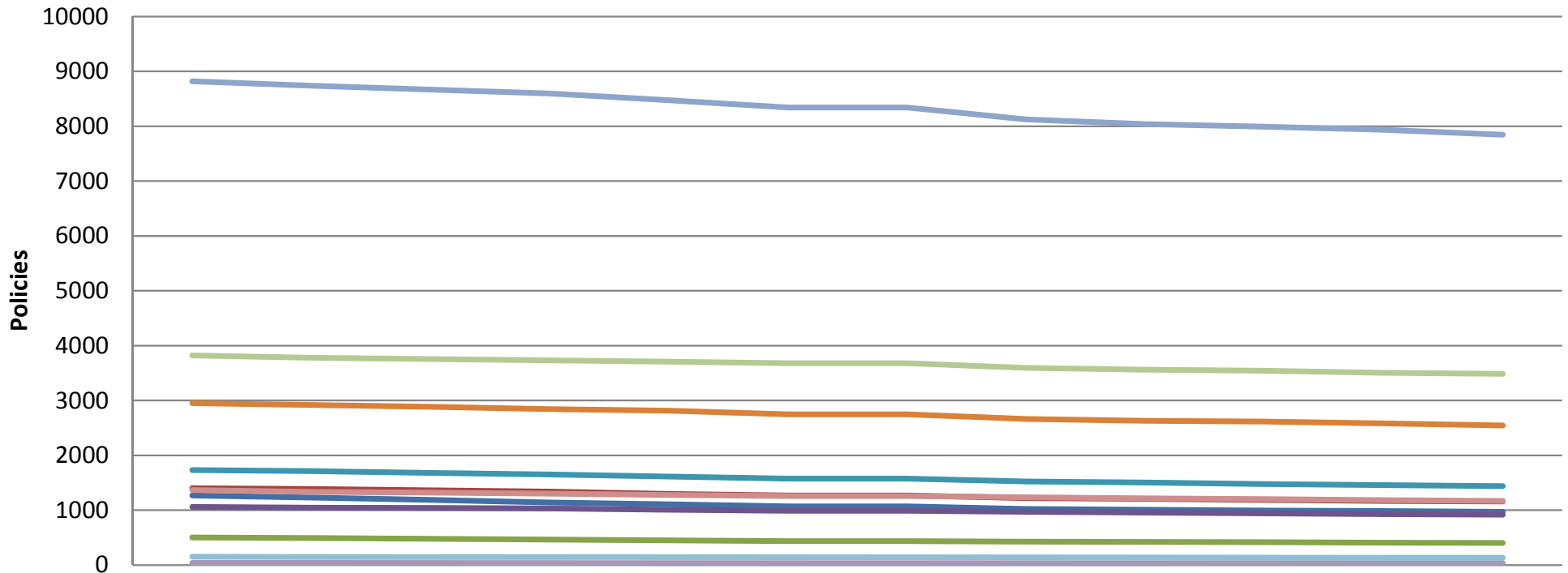


Total Policy Count (by zone as of February 2019)



	Mar-18	Apr-18	May-18	Jun-18	Jul-18	Aug-18	Sep-18	Oct-18	Nov-18	Dec-18	Jan-19	Feb-19
— Gulf Front	1271	1230	1190	1143	1109	1071	1071	1023	1008	995	983	972
— Zone 1 Baldwin	1399	1388	1364	1340	1297	1268	1268	1221	1209	1188	1172	1161
— Zone 1 Mobile	502	495	478	466	449	439	439	427	423	417	410	405
— Zone 2 Baldwin	1062	1047	1043	1032	1011	990	990	971	955	941	930	917
— Zone 2 Mobile	1732	1712	1682	1652	1613	1575	1575	1526	1504	1479	1456	1441
— Zone 3 Baldwin	2951	2919	2887	2844	2813	2751	2751	2665	2632	2616	2585	2547
— Zone 3 Mobile	8819	8739	8670	8598	8473	8344	8344	8125	8039	7992	7937	7845
— Zone 4 Baldwin	1368	1334	1319	1304	1277	1260	1260	1234	1219	1201	1185	1171
— Zone 4 Mobile	3824	3778	3758	3734	3710	3678	3678	3596	3562	3542	3505	3487
— Zone 5 Baldwin	42	41	40	38	37	37	37	37	37	37	37	37
— Zone 5 Mobile	151	150	149	146	147	144	144	140	138	136	135	134