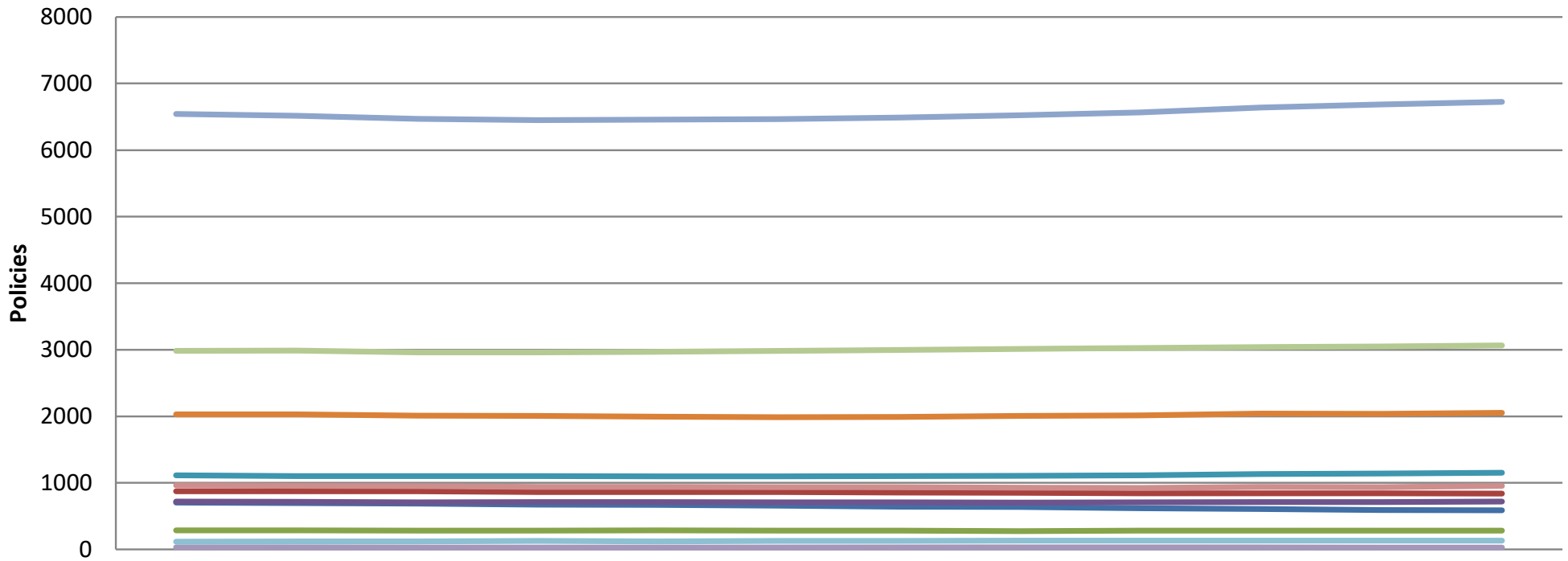


Total Policy Count (by zone as of August 2021)



| | Sep-20 | Oct-20 | Nov-20 | Dec-20 | Jan-21 | Feb-21 | Mar-21 | Apr-21 | May-21 | Jun-21 | Jul-21 | Aug-21 |
|------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| — Gulf Front | 705 | 699 | 687 | 674 | 671 | 658 | 644 | 638 | 622 | 608 | 590 | 588 |
| — Zone 1 Baldwin | 874 | 875 | 873 | 864 | 865 | 862 | 855 | 849 | 846 | 844 | 842 | 843 |
| — Zone 1 Mobile | 289 | 287 | 283 | 282 | 287 | 286 | 283 | 275 | 286 | 286 | 283 | 283 |
| — Zone 2 Baldwin | 721 | 716 | 709 | 713 | 714 | 707 | 708 | 704 | 709 | 711 | 713 | 719 |
| — Zone 2 Mobile | 1114 | 1104 | 1103 | 1105 | 1099 | 1097 | 1101 | 1107 | 1113 | 1133 | 1141 | 1152 |
| — Zone 3 Baldwin | 2030 | 2027 | 2010 | 2007 | 1996 | 1986 | 1993 | 2004 | 2012 | 2042 | 2039 | 2053 |
| — Zone 3 Mobile | 6541 | 6512 | 6467 | 6449 | 6458 | 6462 | 6487 | 6522 | 6564 | 6640 | 6686 | 6723 |
| — Zone 4 Baldwin | 963 | 957 | 952 | 941 | 940 | 938 | 939 | 930 | 926 | 941 | 937 | 956 |
| — Zone 4 Mobile | 2985 | 2990 | 2962 | 2961 | 2969 | 2982 | 2999 | 3012 | 3028 | 3041 | 3049 | 3065 |
| — Zone 5 Baldwin | 31 | 31 | 30 | 30 | 30 | 31 | 32 | 32 | 31 | 30 | 30 | 30 |
| — Zone 5 Mobile | 119 | 123 | 125 | 126 | 124 | 126 | 126 | 130 | 131 | 132 | 131 | 130 |