

ALABAMA INSURANCE UNDERWRITING ASSOCIATION

STATUTORY FINANCIAL STATEMENTS

APRIL 30, 2018

ALABAMA INSURANCE UNDERWRITING ASSOCIATION

STATUTORY FINANCIAL STATEMENTS

APRIL 30, 2018

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ACCOUNTANT'S COMPILATION REPORT

To the Board of Directors
Alabama Insurance Underwriting Association

Management is responsible for the accompanying financial statements of Alabama Insurance Underwriting Association, which comprise the statutory statement of admitted assets, liabilities and surplus as of April 30, 2018, and the related statutory statement of operations and changes in surplus for the six months then ended in accordance with statutory accounting practices prescribed or permitted by the National Association of Insurance Commissioners and the Insurance Department of the State of Alabama. We have performed a compilation engagement in accordance with *Statements on Standards for Accounting and Review Services* promulgated by the Accounting and Review Services Committee of the AICPA. We did not audit or review the financial statements nor were we required to perform any procedures to verify the accuracy or completeness of the information provided by management. Accordingly, we do not express an opinion, a conclusion, nor provide any form of assurance on these financial statements.

Supplementary Information

The accompanying supplementary information referred to in the foregoing contents is presented for purposes of additional analysis and is not a required part of the basic financial statements. Such information is the responsibility of management. The supplementary information was subject to our compilation engagement. We have not audited or reviewed the supplementary information and do not express an opinion, a conclusion, nor provide any assurance on such information.

Other Matters

Management has elected to omit substantially all of the disclosures and the statement of cash flows ordinarily included in financial statements prepared in accordance with statutory accounting practices. If the omitted disclosures and statements of cash flows were included in the financial statements, they might influence the user's conclusions about the admitted assets, liabilities, surplus, results of operations, and cash flows. Accordingly, these financial statements are not designed for those who are not informed about such matters.

The accompanying financial statements do not include a provision or liability for federal income taxes because the members are taxed individually on their share of Association earnings.

We are not independent with respect to Alabama Insurance Underwriting Association because we performed certain accounting services that impaired our independence.



Foley, Alabama
June 26, 2018

ALABAMA INSURANCE UNDERWRITING ASSOCIATION
STATUTORY STATEMENT OF ADMITTED ASSETS, LIABILITIES AND SURPLUS
As of April 30, 2018

EXHIBIT 1

	<u>Assets</u>	<u>Assets Not Admitted</u>	<u>Admitted Assets</u>
<u>ASSETS</u>			
Cash and short-term investments	\$ 58,457,710		\$ 58,457,710
Bonds	47,897,172		47,897,172
Accounts receivable	778	778	-
Interest accrued	172,625		172,625
Furniture and equipment - net of depreciation	121,407	121,407	-
Data processing equipment - net of depreciation	64,378		64,378
Programming - net of amortization	389,465	389,465	-
Leasehold improvements - net of depreciation	556,461	556,461	-
Reinsurance:			
Prepaid reinsurance	525,438		525,438
Amounts recoverable from reinsurers	13,117		13,117
Section 444 Deposit (I.R.S.)	280,179		280,179
Total Assets	<u>108,478,730</u>	<u>1,068,111</u>	<u>107,410,619</u>
<u>LIABILITIES AND SURPLUS</u>			
Reserves - net of ceded			
Unpaid losses (include IBNR)			1,151,543
Unpaid loss adjustment expenses			115,155
Unearned premiums			12,814,363
Total Reserves			<u>14,081,061</u>
Payables for:			
Premium taxes			257,012
Operating expenses and other accounts payable			553,745
Amounts withheld for accounts of others			175,969
Accrued pension obligation			589,265
Contributions and grants payable			400,000
Premiums received in advance			1,169,829
Total Payables			<u>3,145,820</u>
Total Liabilities			<u>17,226,881</u>
Members' Surplus			87,745,383
Retained Surplus			2,438,355
Total Surplus			<u>90,183,738</u>
Total Liabilities and Surplus			<u>\$ 107,410,619</u>

See Accountant's Compilation Report

ALABAMA INSURANCE UNDERWRITING ASSOCIATION
STATUTORY STATEMENT OF OPERATIONS AND CHANGES IN SURPLUS
Quarter Ended April 30, 2018

EXHIBIT 2

	Quarter 02/01/2018 - 04/30/2018	Year-To-Date 11/01/2017 - 04/30/2018
	<u> </u>	<u> </u>
UNDERWRITING INCOME:		
Premiums earned	\$ 2,693,717	\$ 5,787,353
DEDUCTIONS:		
Losses incurred	531,863	1,224,046
Loss expenses incurred	126,659	211,452
Operating expenses incurred	1,765,397	3,260,157
Total deductions	<u>2,423,919</u>	<u>4,695,655</u>
Net Underwriting Gain or (Loss)	<u>269,798</u>	<u>1,091,698</u>
OTHER INCOME (EXPENSE):		
Investment income	440,342	803,804
Realized gains (losses)	(23,279)	(23,279)
Other income	18	67
Service & agency Fees	142,325	267,735
Total other income	<u>559,406</u>	<u>1,048,327</u>
Net Income	<u>\$ 829,204</u>	<u>\$ 2,140,025</u>
SURPLUS:		
Surplus (prior period)	89,378,227	88,074,670
Net income	829,204	2,140,025
Change in assets not admitted	(23,693)	(30,957)
Net change in surplus	<u>805,511</u>	<u>2,109,068</u>
Surplus (current period)	<u>\$ 90,183,738</u>	<u>\$ 90,183,738</u>

SUPPLEMENTARY INFORMATION

ALABAMA INSURANCE UNDERWRITING ASSOCIATION

SURPLUS

Quarter Ended April 30, 2018

EXHIBIT 3A - Quarterly

Description	Quarterly 02/01/2018 - 04/30/2018													Total	
	2018	2017	2016	2015	2014	2013	Policy Year			2009	2008	2007	2006		
							2012	2011	2010						
INCOME RECEIVED:															
Premiums Written	\$ 6,363,931	\$ (186,426)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 6,177,505
Reinsurance Premium Ceded	(4,066,926)	-	-	-	-	-	-	-	-	-	-	-	-	(4,066,926)	
Net Premiums Written	2,297,005	(186,426)	-	-	-	-	-	-	-	-	-	-	-	2,110,579	
Interest Received	478,441	-	-	-	-	-	-	-	-	-	-	-	-	478,441	
Realized Gains (Losses)	(23,279)	-	-	-	-	-	-	-	-	-	-	-	-	(23,279)	
Other Income	18	-	-	-	-	-	-	-	-	-	-	-	-	18	
Service & Agency Fees	142,325	-	-	-	-	-	-	-	-	-	-	-	-	142,325	
Total Income	2,894,510	(186,426)	-	-	-	-	-	-	-	-	-	-	-	2,708,084	
EXPENSES PAID:															
Losses	89,374	333,343	132,484	7,035	-	-	-	-	-	-	-	-	-	562,236	
Loss Adjustment Expenses	22,129	76,444	29,501	1,220	404	-	-	-	-	-	-	-	-	129,698	
Commissions	463,253	(14,914)	-	-	-	-	-	-	-	-	-	-	-	448,339	
Operating Expenses	876,691	-	-	-	-	-	-	-	-	-	-	-	-	876,691	
Contributions and Grants	-	-	-	-	-	-	-	-	-	200,000	-	-	-	200,000	
Premium Taxes	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Total Expenses Paid	1,451,447	394,873	161,985	8,255	404	-	-	-	-	200,000	-	-	-	2,216,964	
Net Cash Change	1,443,063	(581,299)	(161,985)	(8,255)	(404)	-	-	-	-	(200,000)	-	-	-	491,120	
RESERVES:															
<i>DEDUCT (CURRENT PERIOD)</i>															
Unpaid Losses (include IBNR)	271,051	444,238	434,408	1,846	-	-	-	-	-	-	-	-	-	1,151,543	
Unpaid Loss Adj. Expenses	27,105	44,425	43,441	184	-	-	-	-	-	-	-	-	-	115,155	
Operating Expenses	729,714	-	-	-	-	-	-	-	-	-	-	-	-	729,714	
Contributions and Grants	-	-	-	-	-	55,777	17,189	10,477	-	316,557	-	-	-	400,000	
Unearned Premiums	8,886,221	3,928,142	-	-	-	-	-	-	-	-	-	-	-	12,814,363	
Premium Taxes	257,012	-	-	-	-	-	-	-	-	-	-	-	-	257,012	
<i>ADD (PRIOR PERIOD)</i>															
Unpaid Losses (include IBNR)	141,466	593,477	446,973	-	-	-	-	-	-	-	-	-	-	1,181,916	
Unpaid Loss Adj. Expenses	14,147	59,349	44,698	-	-	-	-	-	-	-	-	-	-	118,194	
Operating Expenses	513,076	-	-	-	-	-	-	-	-	-	-	-	-	513,076	
Contributions and Grants	-	-	-	-	-	55,777	17,189	10,477	-	516,557	-	-	-	600,000	
Unearned Premiums	4,576,758	8,820,743	-	-	-	-	-	-	-	-	-	-	-	13,397,501	
Premium Taxes	33,282	-	-	-	-	-	-	-	-	-	-	-	-	33,282	
Net Reserve Change	(4,892,374)	5,056,764	13,822	(2,030)	-	-	-	-	-	200,000	-	-	-	376,182	
OTHER CHANGES:															
<i>DEDUCT (PRIOR PERIOD)</i>															
Interest Accrued	210,723	-	-	-	-	-	-	-	-	-	-	-	-	210,723	
Assets Not Admitted	(1,044,418)	-	-	-	-	-	-	-	-	-	-	-	-	(1,044,418)	
<i>ADD (CURRENT PERIOD)</i>															
Minimum Pension Liability	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Interest Accrued	172,625	-	-	-	-	-	-	-	-	-	-	-	-	172,625	
Assets Not Admitted	(1,068,111)	-	-	-	-	-	-	-	-	-	-	-	-	(1,068,111)	
Net Other Changes	(61,791)	-	-	-	-	-	-	-	-	-	-	-	-	(61,791)	
Assessments or (Distributions)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Change in Retained Surplus Increase (Decrease)	371,728	-	-	-	-	-	-	-	-	-	-	-	-	371,728	
Change in Members' Surplus Increase (Decrease)	\$ (3,882,830)	\$ 4,475,465	\$ (148,163)	\$ (10,285)	\$ (404)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 433,783	

ALABAMA INSURANCE UNDERWRITING ASSOCIATION

SURPLUS

Quarter Ended April 30, 2018

EXHIBIT 3A - Year-to-Date

Year-to-Date 11/01/2017 - 04/30/2018

Description	Policy Year													Total	
	2018	2017	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007	2006		
INCOME RECEIVED:															
Premiums Written	\$ 11,701,800	\$ (466,219)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 11,235,581
Reinsurance Premium Ceded	(8,133,852)	-	-	-	-	-	-	-	-	-	-	-	-	-	(8,133,852)
Net Premiums Written	3,567,948	(466,219)	-	-	-	-	-	-	-	-	-	-	-	-	3,101,729
Interest Received	631,180	108,329	-	-	-	-	-	-	-	-	-	-	-	-	739,509
Realized Gains (Losses)	(23,279)	-	-	-	-	-	-	-	-	-	-	-	-	-	(23,279)
Other Income	67	-	-	-	-	-	-	-	-	-	-	-	-	-	67
Service & Agency Fees	267,735	-	-	-	-	-	-	-	-	-	-	-	-	-	267,735
Total Income	4,443,651	(357,890)	-	-	-	-	-	-	-	-	-	-	-	-	4,085,761
EXPENSES PAID:															
Losses	114,166	1,322,263	209,563	41,757	-	6,216	-	-	-	-	-	-	-	-	1,693,965
Loss Adjustment Expenses	24,031	181,180	49,840	2,730	404	259	-	-	-	-	-	-	-	-	258,444
Commissions	767,385	138,971	-	-	-	-	-	-	-	-	-	-	-	-	906,356
Operating Expenses	1,396,642	437,882	-	-	-	-	-	-	-	-	-	-	-	-	1,834,524
Contributions and Grants	-	-	-	-	-	-	-	-	-	200,000	-	-	-	-	200,000
Premium Taxes	146,702	184,550	-	-	-	-	-	-	-	-	-	-	-	-	331,252
Total Expenses Paid	2,448,926	2,264,846	259,403	44,487	404	6,475	-	-	-	200,000	-	-	-	-	5,224,541
Net Cash Change	1,994,725	(2,622,736)	(259,403)	(44,487)	(404)	(6,475)	-	-	-	(200,000)	-	-	-	-	(1,138,780)
RESERVES:															
<i>DEDUCT (CURRENT PERIOD)</i>															
Unpaid Losses (include IBNR)	271,051	444,238	434,408	1,846	-	-	-	-	-	-	-	-	-	-	1,151,543
Unpaid Loss Adj. Expenses	27,105	44,425	43,441	184	-	-	-	-	-	-	-	-	-	-	115,155
Operating Expenses	729,714	-	-	-	-	-	-	-	-	-	-	-	-	-	729,714
Contributions and Grants	-	-	-	-	-	55,777	17,189	10,477	-	316,557	-	-	-	-	400,000
Unearned Premiums	8,886,221	3,928,142	-	-	-	-	-	-	-	-	-	-	-	-	12,814,363
Premium Taxes	257,012	-	-	-	-	-	-	-	-	-	-	-	-	-	257,012
<i>ADD (PRIOR PERIOD)</i>															
Unpaid Losses (include IBNR)	-	1,106,572	472,837	35,837	-	6,216	-	-	-	-	-	-	-	-	1,621,462
Unpaid Loss Adj. Expenses	-	110,657	47,284	3,584	-	622	-	-	-	-	-	-	-	-	162,147
Operating Expenses	-	614,150	-	-	-	-	-	-	-	-	-	-	-	-	614,150
Contributions and Grants	-	-	-	-	-	55,777	17,189	10,477	-	516,557	-	-	-	-	600,000
Unearned Premiums	-	15,499,987	-	-	-	-	-	-	-	-	-	-	-	-	15,499,987
Premium Taxes	-	184,550	-	-	-	-	-	-	-	-	-	-	-	-	184,550
Net Reserve Change	(10,171,103)	13,099,111	42,272	37,391	-	6,838	-	-	-	200,000	-	-	-	-	3,214,509
OTHER CHANGES:															
<i>DEDUCT (PRIOR PERIOD)</i>															
Interest Accrued	-	108,329	-	-	-	-	-	-	-	-	-	-	-	-	108,329
Assets Not Admitted	-	(1,037,154)	-	-	-	-	-	-	-	-	-	-	-	-	(1,037,154)
Unrealized Capital Gains (Losses)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
<i>ADD (CURRENT PERIOD)</i>															
Minimum Pension Liability	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Interest Accrued	172,625	-	-	-	-	-	-	-	-	-	-	-	-	-	172,625
Assets Not Admitted	(1,068,111)	-	-	-	-	-	-	-	-	-	-	-	-	-	(1,068,111)
Unrealized Capital Gains (Losses)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Net Other Changes	(895,486)	928,825	-	-	-	-	-	-	-	-	-	-	-	-	33,339
Assessments or (Distributions)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Change in Retained Surplus Increase (Decrease)	689,970	-	-	-	-	-	-	-	-	-	-	-	-	-	689,970
Change in Members' Surplus Increase (Decrease)	\$ (9,761,834)	\$ 11,405,200	\$ (217,131)	\$ (7,096)	\$ (404)	\$ 363	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,419,098

ALABAMA INSURANCE UNDERWRITING ASSOCIATION
MEMBERS' SURPLUS FOR UNSETTLED YEARS
Inception to Quarter Ended April 30, 2018

Exhibit 3B

Description	Policy Year												Total
	2018	2017	2016	2015	2014	2013	2012	2011	2010	2008	2007	2006	
INCOME RECEIVED:													
Premiums Written	\$ 11,701,800	\$ 28,660,335	\$ 33,302,116	\$ 41,433,339	\$ 43,985,195	\$ 45,411,235	\$ 45,970,663	\$ 45,112,079	\$ 37,491,975	\$ 24,452,221	\$ 23,456,599	\$ 17,328,303	\$ 398,305,860
Reinsurance Premiums Ceded	(8,133,852)	(16,154,849)	(20,967,799)	(23,792,537)	(21,527,994)	(20,720,834)	(19,201,996)	(17,994,845)	(17,700,790)	(14,994,792)	(10,799,284)	(4,500,230)	(196,489,802)
Net Premiums Written	3,567,948	12,505,486	12,334,317	17,640,802	22,457,201	24,690,401	26,768,667	27,117,234	19,791,185	9,457,429	12,657,315	12,828,073	201,816,058
Interest Received	631,180	702,154	370,455	322,544	348,507	326,657	95,204	40,332	21,405	486,548	677,305	307,607	4,329,898
Realized Gains (Losses)	(23,279)	(57)	-	-	-	-	(34,522)	-	-	-	-	-	(57,858)
Other Income	67	188	43	12	43	-	8	1,070	153	3,391	3,670	40	8,685
Service & Agency Fees	267,735	677,515	774,325	899,270	906,565	778,125	674,460	608,415	497,585	269,337	187,836	175,703	6,716,871
Gain (loss) on sale of non admitted asset	-	(15,624)	(22,707)	-	-	-	-	-	-	100	623	(203)	(37,811)
Total Income	4,443,651	13,869,662	13,456,433	18,862,628	23,712,316	25,795,183	27,503,817	27,767,051	20,310,328	10,216,805	13,526,749	13,311,220	212,775,843
EXPENSES PAID:													
Losses	114,166	2,336,738	4,129,345	4,430,248	3,193,725	3,408,410	3,264,442	1,326,634	988,594	874,566	512,315	930,913	25,510,096
Loss Adjustment Expenses	24,031	451,534	634,704	583,726	584,234	576,802	400,549	230,657	118,628	22,717	14,945	17,029	3,659,556
Commissions	767,385	2,291,589	2,662,350	3,306,873	3,511,240	3,626,442	3,677,749	3,629,595	2,994,514	1,961,534	2,235,084	1,744,247	32,408,602
Operating Expenses	1,396,642	4,032,808	3,568,090	3,464,989	3,340,955	3,009,063	2,734,196	2,524,526	2,327,766	1,699,718	1,497,748	1,014,262	30,610,763
Premium Taxes	146,702	994,127	1,175,372	1,461,184	1,556,033	1,597,766	1,624,906	1,587,348	1,350,035	855,726	848,275	624,158	13,821,632
Total Expenses Paid	2,448,926	10,106,796	12,169,861	13,247,020	12,186,187	12,218,483	11,701,842	9,298,760	7,779,537	5,414,261	5,108,367	4,330,609	106,010,649
Net Cash Change	1,994,725	3,762,866	1,286,572	5,615,608	11,526,129	13,576,700	15,801,975	18,468,291	12,530,791	4,802,544	8,418,382	8,980,611	106,765,194
RESERVES:													
DEDUCT (CURRENT PERIOD)													
Unpaid Losses (include IBNR)	271,051	444,238	434,408	1,846	-	-	-	-	-	-	-	-	1,151,543
Unpaid Loss Adjustment Expenses	27,105	44,425	43,441	184	-	-	-	-	-	-	-	-	115,155
Operating Expenses	729,714	-	-	-	-	-	-	-	-	-	-	-	729,714
Unearned Premiums	8,886,221	3,928,142	-	-	-	-	-	-	-	-	-	-	12,814,363
Premium Taxes	257,012	-	-	-	-	-	-	-	-	-	-	-	257,012
Total Reserves	10,171,103	4,416,805	477,849	2,030	-	-	-	-	-	-	-	-	15,067,787
OTHER CHANGES:													
ADD (DEDUCT)													
Minimum Pension Liability	-	(38,931)	(161,212)	14,335	(299,507)	115,466	(127,279)	(36,991)	27,748	(53,339)	46,800	(21,831)	(534,741)
Interest Accrued	172,625	-	-	-	-	-	-	-	-	-	-	-	172,625
Assets Not Admitted	(1,068,111)	-	-	-	-	-	-	-	-	-	-	-	(1,068,111)
Retained Surplus	(689,970)	(566,470)	(345,818)	(288,215)	(319,649)	(284,009)	(17,189)	(10,477)	-	-	-	-	(2,521,797)
Total Other Changes	(1,585,456)	(605,401)	(507,030)	(273,880)	(619,156)	(168,543)	(144,468)	(47,468)	27,748	(53,339)	46,800	(21,831)	(3,952,024)
Assessments or (Distributions)	-	-	-	-	-	-	-	-	-	-	-	-	-
Members' Surplus (Deficit)	\$ (9,761,834)	\$ (1,259,340)	\$ 301,693	\$ 5,339,698	\$ 10,906,973	\$ 13,408,157	\$ 15,657,507	\$ 18,420,823	\$ 12,558,539	\$ 4,749,205	\$ 8,465,182	\$ 8,958,780	\$ 87,745,383

ALABAMA INSURANCE UNDERWRITING ASSOCIATION

RETAINED SURPLUS

Inception to Quarter Ended April 30, 2018

Exhibit 3C

Description	Policy Year									
	2018	2017	2016	2015	2014	2013	2012	2011	2009	Total
INCOME RECEIVED:										
Interest Received	\$ 631,180	\$ 702,154	\$ 370,455	\$ 322,544	\$ 348,507	\$ 326,657	\$ 95,204	\$ 40,332	\$ -	\$ 2,837,033
Realized Gains (Losses)	(23,279)	(57)	-	-	-	-	(34,521)	-	-	(57,857)
Total Income	607,901	702,097	370,455	322,544	348,507	326,657	60,683	40,332	-	2,779,176
EXPENSES PAID:										
Operating Expenses	90,556	135,627	24,637	34,328	28,858	42,648	43,494	29,855	4,600,000	5,030,003
Total Expenses Paid	90,556	135,627	24,637	34,328	28,858	42,648	43,494	29,855	4,600,000	5,030,003
Net Cash Change	517,345	566,470	345,818	288,216	319,649	284,009	17,189	10,477	(4,600,000)	(2,250,827)
RESERVES:										
DEDUCT (CURRENT PERIOD)										
Contributions and Grants	-	-	-	-	-	55,777	17,189	10,477	316,557	400,000
Total Reserves	-	-	-	-	-	55,777	17,189	10,477	316,557	400,000
OTHER CHANGES:										
ADD (DEDUCT)										
Interest Accrued	172,625	-	-	-	-	-	-	-	-	172,625
Total Other Changes	172,625	-	-	-	-	-	-	-	-	172,625
Net Income Retained	-	-	-	-	-	-	-	-	4,916,557	4,916,557
Retained Surplus	\$ 689,970	\$ 566,470	\$ 345,818	\$ 288,216	\$ 319,649	\$ 228,232	\$ -	\$ -	\$ -	\$ 2,438,355

ALABAMA INSURANCE UNDERWRITING ASSOCIATION
STATISTICAL REPORT OF PREMIUMS
Quarter Ended April 30, 2018

EXHIBIT 4A - Quarterly

Description	Quarterly 02/01/2018 - 04/30/2018												Total		
	2018	2017	2016	2015	2014	2013	Policy Year		2011	2010	2008	2007		2006	
PREMIUMS WRITTEN:															
Fire	\$ 406,754	\$ (11,641)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 395,113
E.C. & VMM	5,957,177	(174,785)	-	-	-	-	-	-	-	-	-	-	-	-	5,782,392
Reinsurance Premium Ceded	(4,066,926)	-	-	-	-	-	-	-	-	-	-	-	-	-	(4,066,926)
Total	2,297,005	(186,426)	-	2,110,579											
UNEARNED PREMIUMS: (PRIOR PERIOD)															
Fire	349,062	600,921	-	-	-	-	-	-	-	-	-	-	-	-	949,983
E.C. & VMM	4,227,696	8,219,822	-	-	-	-	-	-	-	-	-	-	-	-	12,447,518
Reinsurance Unearned Ceded	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Total	4,576,758	8,820,743	-	13,397,501											
UNEARNED PREMIUMS: (CURRENT PERIOD)															
Fire	608,000	271,777	-	-	-	-	-	-	-	-	-	-	-	-	879,777
E.C. & VMM	8,278,221	3,656,365	-	-	-	-	-	-	-	-	-	-	-	-	11,934,586
Reinsurance Unearned Ceded	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Total	8,886,221	3,928,142	-	12,814,363											
EARNED PREMIUMS:															
Fire	147,816	317,503	-	-	-	-	-	-	-	-	-	-	-	-	465,319
E.C. & VMM	1,906,652	4,388,672	-	-	-	-	-	-	-	-	-	-	-	-	6,295,324
Reinsurance Earned Ceded	(4,066,926)	-	-	-	-	-	-	-	-	-	-	-	-	-	(4,066,926)
Total	\$ (2,012,458)	\$ 4,706,175	\$ -	\$ 2,693,717											

ALABAMA INSURANCE UNDERWRITING ASSOCIATION
STATISTICAL REPORT OF PREMIUMS
Quarter Ended April 30, 2018

EXHIBIT 4A - Year-to-Date

Description	Year-to-Date 11/01/2017 - 04/30/2018														
	2018	2017	2016	2015	2014	2013	Policy Year		2011	2010	2008	2007	2006	Total	
PREMIUMS WRITTEN:															
Fire	\$ 1,312,339	\$ (31,002)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,281,337
E.C. & VMM	10,389,461	(435,217)	-	-	-	-	-	-	-	-	-	-	-	9,954,244	
Reinsurance Premium Ceded	(8,133,852)	-	-	-	-	-	-	-	-	-	-	-	-	(8,133,852)	
Total	3,567,948	(466,219)	-	3,101,729											
UNEARNED PREMIUMS: (PRIOR PERIOD)															
Fire	-	1,065,063	-	-	-	-	-	-	-	-	-	-	-	1,065,063	
E.C. & VMM	-	14,434,924	-	-	-	-	-	-	-	-	-	-	-	14,434,924	
Reinsurance Unearned Ceded	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Total	-	15,499,987	-	15,499,987											
UNEARNED PREMIUMS: (CURRENT PERIOD)															
Fire	608,000	271,777	-	-	-	-	-	-	-	-	-	-	-	879,777	
E.C. & VMM	8,278,221	3,656,365	-	-	-	-	-	-	-	-	-	-	-	11,934,586	
Reinsurance Unearned Ceded	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Total	8,886,221	3,928,142	-	12,814,363											
EARNED PREMIUMS:															
Fire	704,339	762,284	-	-	-	-	-	-	-	-	-	-	-	1,466,623	
E.C. & VMM	2,111,240	10,343,342	-	-	-	-	-	-	-	-	-	-	-	12,454,582	
Reinsurance Earned Ceded	(8,133,852)	-	-	-	-	-	-	-	-	-	-	-	-	(8,133,852)	
Total	\$ (5,318,273)	\$ 11,105,626	\$ -	\$ 5,787,353											

ALABAMA INSURANCE UNDERWRITING ASSOCIATION

STATISTICAL REPORT OF LOSSES

Quarter Ended April 30, 2018

EXHIBIT 4B - Quarterly

Description	Quarterly 02/01/2018 - 04/30/2018												Total
	2018	2017	2016	2015	2014	2013	Policy Year		2010	2008	2007	2006	
PAID LOSSES:													
Fire	\$ 19,397	\$ 69,202	\$ 7,521	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 96,120
E.C. & VMM	69,977	267,032	130,429	7,405	-	-	-	-	-	-	-	-	474,843
Reinsurance Losses Ceded	-	(2,891)	(5,466)	(370)	-	-	-	-	-	-	-	-	(8,727)
Total	89,374	333,343	132,484	7,035	-	562,236							
OUTSTANDING LOSSES (CURRENT PERIOD)*													
Fire	16,178	32,031	434,239	1,943	-	-	-	-	-	-	-	-	484,391
E.C. & VMM	254,873	414,850	23,033	-	-	-	-	-	-	-	-	-	692,756
Reinsurance Losses Ceded	-	(2,643)	(22,864)	(97)	-	-	-	-	-	-	-	-	(25,604)
Total	271,051	444,238	434,408	1,846	-	1,151,543							
OUTSTANDING LOSSES (PRIOR PERIOD)*													
Fire	8,070	108,980	441,032	-	-	-	-	-	-	-	-	-	558,082
E.C. & VMM	133,396	493,760	29,466	-	-	-	-	-	-	-	-	-	656,622
Reinsurance Losses Ceded	-	(9,263)	(23,525)	-	-	-	-	-	-	-	-	-	(32,788)
Total	141,466	593,477	446,973	-	-	-	-	-	-	-	-	-	1,181,916
INCURRED LOSSES:													
Fire	27,505	(7,747)	728	1,943	-	-	-	-	-	-	-	-	22,429
E.C. & VMM	191,454	188,122	123,996	7,405	-	-	-	-	-	-	-	-	510,977
Reinsurance Losses Ceded	-	3,729	(4,805)	(467)	-	-	-	-	-	-	-	-	(1,543)
Total	218,959	184,104	119,919	8,881	-	531,863							
IBNR (CURRENT PERIOD)													
Fire	16,178	22,031	-	-	-	-	-	-	-	-	-	-	38,209
E.C. & VMM	216,225	307,055	-	-	-	-	-	-	-	-	-	-	523,280
Reinsurance Losses Ceded	-	(2,643)	-	-	-	-	-	-	-	-	-	-	(2,643)
Total	232,403	326,443	-	-	-	-	-	-	-	-	-	-	558,846
IBNR (PRIOR PERIOD)													
Fire	8,070	31,635	-	-	-	-	-	-	-	-	-	-	39,705
E.C. & VMM	97,396	432,213	-	-	-	-	-	-	-	-	-	-	529,609
Reinsurance Losses Ceded	-	(9,263)	-	-	-	-	-	-	-	-	-	-	(9,263)
Total	\$ 105,466	\$ 454,585	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 560,051

*Includes IBNR

ALABAMA INSURANCE UNDERWRITING ASSOCIATION

STATISTICAL REPORT OF LOSSES

Quarter Ended April 30, 2018

EXHIBIT 4B - Year-to-Date

Description	Year-to-Date 11/01/2017 - 04/30/2018												Total
	2018	2017	2016	2015	2014	2013	2012	2011	2010	2008	2007	2006	
PAID LOSSES:													
Fire	\$ 19,397	\$ 700,924	\$ 18,712	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 739,033
E.C. & VMM	94,769	625,386	199,484	43,954	-	6,216	-	-	-	-	-	-	969,809
Reinsurance Losses Ceded	-	(4,047)	(8,633)	(2,197)	-	-	-	-	-	-	-	-	(14,877)
Total	114,166	1,322,263	209,563	41,757	-	6,216	-	-	-	-	-	-	1,693,965
OUTSTANDING LOSSES (CURRENT PERIOD)*													
Fire	16,178	32,031	434,239	1,943	-	-	-	-	-	-	-	-	484,391
E.C. & VMM	254,873	414,850	23,033	-	-	-	-	-	-	-	-	-	692,756
Reinsurance Losses Ceded	-	(2,643)	(22,864)	(97)	-	-	-	-	-	-	-	-	(25,604)
Total	271,051	444,238	434,408	1,846	-	-	-	-	-	-	-	-	1,151,543
OUTSTANDING LOSSES (PRIOR PERIOD)*													
Fire	-	325,046	448,900	-	-	-	-	-	-	-	-	-	773,946
E.C. & VMM	-	797,139	48,300	35,837	-	6,216	-	-	-	-	-	-	887,492
Reinsurance Losses Ceded	-	(15,613)	(24,363)	-	-	-	-	-	-	-	-	-	(39,976)
Total	-	1,106,572	472,837	35,837	-	6,216	-	-	-	-	-	-	1,621,462
INCURRED LOSSES:													
Fire	35,575	407,909	4,051	1,943	-	-	-	-	-	-	-	-	449,478
E.C. & VMM	349,642	243,097	174,217	8,117	-	-	-	-	-	-	-	-	775,073
Reinsurance Losses Ceded	-	8,923	(7,134)	(2,294)	-	-	-	-	-	-	-	-	(505)
Total	385,217	659,929	171,134	7,766	-	-	-	-	-	-	-	-	1,224,046
IBNR (CURRENT PERIOD)													
Fire	16,178	22,031	-	-	-	-	-	-	-	-	-	-	38,209
E.C. & VMM	216,225	307,055	-	-	-	-	-	-	-	-	-	-	523,280
Reinsurance Losses Ceded	-	(2,643)	-	-	-	-	-	-	-	-	-	-	(2,643)
Total	232,403	326,443	-	-	-	-	-	-	-	-	-	-	558,846
IBNR (PRIOR PERIOD)													
Fire	-	41,231	-	-	-	-	-	-	-	-	-	-	41,231
E.C. & VMM	-	538,581	-	-	-	-	-	-	-	-	-	-	538,581
Reinsurance Losses Ceded	-	(14,892)	-	-	-	-	-	-	-	-	-	-	(14,892)
Total	\$ -	\$ 564,920	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 564,920

*Includes IBNR

ALABAMA INSURANCE UNDERWRITING ASSOCIATION
STATISTICAL REPORT OF LOSS ADJUSTMENT EXPENSES
Quarter Ended April 30, 2018

EXHIBIT 4C - Quarterly

Description	Quarterly 02/01/2018 - 04/30/2018												Total	
	2018	2017	2016	2015	2014	2013	Policy Year		2010	2008	2007	2006		
LOSS EXPENSES PAID:														
Fire	\$ 4,372	\$ 9,227	\$ 9,253	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 22,852
E.C. & VMM	17,757	67,492	21,662	1,281	404	-	-	-	-	-	-	-	-	108,596
Reinsurance Loss Expenses Ceded	-	(275)	(1,414)	(61)	-	-	-	-	-	-	-	-	-	(1,750)
Total	22,129	76,444	29,501	1,220	404	-	129,698							
UNPAID LOSS EXPENSES (CURRENT PERIOD)*														
Fire	1,618	3,203	43,424	194	-	-	-	-	-	-	-	-	-	48,439
E.C. & VMM	25,487	41,486	2,303	-	-	-	-	-	-	-	-	-	-	69,276
Reinsurance Loss Expenses Ceded	-	(264)	(2,286)	(10)	-	-	-	-	-	-	-	-	-	(2,560)
Total	27,105	44,425	43,441	184	-	-	-	-	-	-	-	-	-	115,155
UNPAID LOSS EXPENSES (PRIOR PERIOD)*														
Fire	807	10,899	44,103	-	-	-	-	-	-	-	-	-	-	55,809
E.C. & VMM	13,340	49,376	2,947	-	-	-	-	-	-	-	-	-	-	65,663
Reinsurance Loss Expenses Ceded	-	(926)	(2,352)	-	-	-	-	-	-	-	-	-	-	(3,278)
Total	14,147	59,349	44,698	-	-	-	-	-	-	-	-	-	-	118,194
INCURRED LOSS EXPENSES:														
Fire	5,183	1,531	8,574	194	-	-	-	-	-	-	-	-	-	15,482
E.C. & VMM	29,904	59,602	21,018	1,281	404	-	-	-	-	-	-	-	-	112,209
Reinsurance Loss Expenses Ceded	-	387	(1,348)	(71)	-	-	-	-	-	-	-	-	-	(1,032)
Total	\$ 35,087	\$ 61,520	\$ 28,244	\$ 1,404	\$ 404	\$ -	\$ 126,659							

*Includes IBNR

ALABAMA INSURANCE UNDERWRITING ASSOCIATION
STATISTICAL REPORT OF LOSS ADJUSTMENT EXPENSES
Quarter Ended April 30, 2018

EXHIBIT 4C - Year-to-Date

Description	Year-to-Date 11/01/2017 - 04/30/2018												Total	
	2018	2017	2016	2015	2014	2013	Policy Year		2010	2008	2007	2006		
LOSS EXPENSES PAID:														
Fire	\$ 4,372	\$ 38,977	\$ 16,463	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 59,812
E.C. & VMM	19,659	142,603	35,633	2,871	404	259	-	-	-	-	-	-	-	201,429
Reinsurance Loss Expenses Ceded	-	(400)	(2,256)	(141)	-	-	-	-	-	-	-	-	-	(2,797)
Total	24,031	181,180	49,840	2,730	404	259	-	258,444						
UNPAID LOSS EXPENSES (CURRENT PERIOD)*														
Fire	1,618	3,203	43,424	194	-	-	-	-	-	-	-	-	-	48,439
E.C. & VMM	25,487	41,486	2,303	-	-	-	-	-	-	-	-	-	-	69,276
Reinsurance Loss Expenses Ceded	-	(264)	(2,286)	(10)	-	-	-	-	-	-	-	-	-	(2,560)
Total	27,105	44,425	43,441	184	-	-	-	-	-	-	-	-	-	115,155
UNPAID LOSS EXPENSES (PRIOR PERIOD)*														
Fire	-	32,504	44,890	-	-	-	-	-	-	-	-	-	-	77,394
E.C. & VMM	-	79,714	4,830	3,584	-	622	-	-	-	-	-	-	-	88,750
Reinsurance Loss Expenses Ceded	-	(1,561)	(2,436)	-	-	-	-	-	-	-	-	-	-	(3,997)
Total	-	110,657	47,284	3,584	-	622	-	162,147						
INCURRED LOSS EXPENSES:														
Fire	5,990	9,676	14,997	194	-	-	-	-	-	-	-	-	-	30,857
E.C. & VMM	45,146	104,375	33,106	(713)	404	(363)	-	-	-	-	-	-	-	181,955
Reinsurance Loss Expenses Ceded	-	897	(2,106)	(151)	-	-	-	-	-	-	-	-	-	(1,360)
Total	\$ 51,136	\$ 114,948	\$ 45,997	\$ (670)	\$ 404	\$ (363)	\$ -	\$ 211,452						

*Includes IBNR