

ALABAMA INSURANCE UNDERWRITING ASSOCIATION

STATUTORY FINANCIAL STATEMENTS

JANUARY 31, 2018

ALABAMA INSURANCE UNDERWRITING ASSOCIATION

STATUTORY FINANCIAL STATEMENTS

JANUARY 31, 2018

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ACCOUNTANT'S COMPILATION REPORT

To the Board of Directors
Alabama Insurance Underwriting Association

Management is responsible for the accompanying financial statements of Alabama Insurance Underwriting Association, which comprise the statutory statement of admitted assets, liabilities and surplus as of January 31, 2018, and the related statutory statement of operations and changes in surplus for the three months then ended in accordance with statutory accounting practices prescribed or permitted by the National Association of Insurance Commissioners and the Insurance Department of the State of Alabama. We have performed a compilation engagement in accordance with *Statements on Standards for Accounting and Review Services* promulgated by the Accounting and Review Services Committee of the AICPA. We did not audit or review the financial statements nor were we required to perform any procedures to verify the accuracy or completeness of the information provided by management. Accordingly, we do not express an opinion, a conclusion, nor provide any form of assurance on these financial statements.

Supplementary Information

The accompanying supplementary information referred to in the foregoing contents is presented for purposes of additional analysis and is not a required part of the basic financial statements. Such information is the responsibility of management. The supplementary information was subject to our compilation engagement. We have not audited or reviewed the supplementary information and do not express an opinion, a conclusion, nor provide any assurance on such information.

Other Matters

Management has elected to omit substantially all of the disclosures and the statement of cash flows ordinarily included in financial statements prepared in accordance with statutory accounting practices. If the omitted disclosures and statements of cash flows were included in the financial statements, they might influence the user's conclusions about the admitted assets, liabilities, surplus, results of operations, and cash flows. Accordingly, these financial statements are not designed for those who are not informed about such matters.

The accompanying financial statements do not include a provision or liability for federal income taxes because the members are taxed individually on their share of Association earnings.

We are not independent with respect to Alabama Insurance Underwriting Association because we performed certain accounting services that impaired our independence.



Foley, Alabama
March 30, 2018

ALABAMA INSURANCE UNDERWRITING ASSOCIATION
STATUTORY STATEMENT OF ADMITTED ASSETS, LIABILITIES AND SURPLUS
As of January 31, 2018

EXHIBIT 1

	Assets	Assets Not Admitted	Admitted Assets
<u>ASSETS</u>			
Cash and short-term investments	\$ 59,990,715		\$ 59,990,715
Bonds	45,427,898		45,427,898
Accounts receivable	1,134	1,134	-
Interest accrued	210,723		210,723
Furniture and equipment - net of depreciation	131,661	131,661	-
Data processing equipment - net of depreciation	73,742		73,742
Programming - net of amortization	349,980	349,980	-
Leasehold improvements - net of depreciation	561,643	561,643	-
Reinsurance:			
Prepaid reinsurance	732,989		732,989
Amounts recoverable from reinsurers	15,542		15,542
Section 444 Deposit (I.R.S.)	280,179		280,179
Total Assets	107,776,206	1,044,418	106,731,788
<u>LIABILITIES AND SURPLUS</u>			
Reserves - net of ceded			
Unpaid losses (include IBNR)			1,181,916
Unpaid loss adjustment expenses			118,194
Unearned premiums			13,397,501
Total Reserves			14,697,611
Payables for:			
Premium taxes			33,282
Operating expenses and other accounts payable			311,024
Amounts withheld for accounts of others			202,052
Accrued pension obligation			582,332
Contributions and grants payable			600,000
Premiums received in advance			927,260
Total Payables			2,655,950
Total Liabilities			17,353,561
Members' Surplus			87,311,600
Retained Surplus			2,066,627
Total Surplus			89,378,227
Total Liabilities and Surplus			\$ 106,731,788

See Accountant's Compilation Report

ALABAMA INSURANCE UNDERWRITING ASSOCIATION
STATUTORY STATEMENT OF OPERATIONS AND CHANGES IN SURPLUS
Quarter Ended January 31, 2018

EXHIBIT 2

	Quarter 11/01/2017 - 01/31/2018	Year-To-Date 11/01/2017 - 01/31/2018
	<u> </u>	<u> </u>
UNDERWRITING INCOME:		
Premiums earned	\$ 3,093,636	\$ 3,093,636
DEDUCTIONS:		
Losses incurred	692,183	692,183
Loss expenses incurred	84,793	84,793
Operating expenses incurred	1,494,760	1,494,760
Total deductions	<u>2,271,736</u>	<u>2,271,736</u>
Net Underwriting Gain or (Loss)	<u>821,900</u>	<u>821,900</u>
OTHER INCOME (EXPENSE):		
Investment income	363,462	363,462
Realized gains (losses)	-	-
Other income	49	49
Service & agency Fees	125,410	125,410
Total other income	<u>488,921</u>	<u>488,921</u>
Net Income	<u>\$ 1,310,821</u>	<u>\$ 1,310,821</u>
SURPLUS:		
Surplus (prior period)	88,074,670	88,074,670
Net income	1,310,821	1,310,821
Change in assets not admitted	<u>(7,264)</u>	<u>(7,264)</u>
Net change in surplus	<u>1,303,557</u>	<u>1,303,557</u>
Surplus (current period)	<u>\$ 89,378,227</u>	<u>\$ 89,378,227</u>

SUPPLEMENTARY INFORMATION

ALABAMA INSURANCE UNDERWRITING ASSOCIATION

SURPLUS

Quarter Ended January 31, 2018

EXHIBIT 3A - Quarterly

Description	Quarterly 11/01/2017 - 01/31/2018													Total	
	2018	2017	2016	2015	2014	2013	Policy Year		2010	2009	2008	2007	2006		
							2012	2011							
INCOME RECEIVED:															
Premiums Written	\$ 5,337,869	\$ (279,793)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 5,058,076
Reinsurance Premium Ceded	(4,066,926)	-	-	-	-	-	-	-	-	-	-	-	-	(4,066,926)	
Net Premiums Written	1,270,943	(279,793)	-	-	-	-	-	-	-	-	-	-	-	991,150	
Interest Received	152,739	108,329	-	-	-	-	-	-	-	-	-	-	-	261,068	
Realized Gains (Losses)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Other Income	49	-	-	-	-	-	-	-	-	-	-	-	-	49	
Service & Agency Fees	125,410	-	-	-	-	-	-	-	-	-	-	-	-	125,410	
Total Income	1,549,141	(171,464)	-	-	-	-	-	-	-	-	-	-	-	1,377,677	
EXPENSES PAID:															
Losses	24,792	988,920	77,079	34,722	-	6,216	-	-	-	-	-	-	-	1,131,729	
Loss Adjustment Expenses	1,902	104,736	20,339	1,510	-	259	-	-	-	-	-	-	-	128,746	
Commissions	304,132	153,885	-	-	-	-	-	-	-	-	-	-	-	458,017	
Operating Expenses	519,951	437,882	-	-	-	-	-	-	-	-	-	-	-	957,833	
Contributions and Grants	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Premium Taxes	146,702	184,550	-	-	-	-	-	-	-	-	-	-	-	331,252	
Total Expenses Paid	997,479	1,869,973	97,418	36,232	-	6,475	-	-	-	-	-	-	-	3,007,577	
Net Cash Change	551,662	(2,041,437)	(97,418)	(36,232)	-	(6,475)	-	-	-	-	-	-	-	(1,629,900)	
RESERVES:															
<i>DEDUCT (CURRENT PERIOD)</i>															
Unpaid Losses (include IBNR)	141,466	593,477	446,973	-	-	-	-	-	-	-	-	-	-	1,181,916	
Unpaid Loss Adj. Expenses	14,147	59,349	44,698	-	-	-	-	-	-	-	-	-	-	118,194	
Operating Expenses	513,076	-	-	-	-	-	-	-	-	-	-	-	-	513,076	
Contributions and Grants	-	-	-	-	-	55,777	17,189	10,477	-	516,557	-	-	-	600,000	
Unearned Premiums	4,576,758	8,820,743	-	-	-	-	-	-	-	-	-	-	-	13,397,501	
Premium Taxes	33,282	-	-	-	-	-	-	-	-	-	-	-	-	33,282	
<i>ADD (PRIOR PERIOD)</i>															
Unpaid Losses (include IBNR)	-	1,106,572	472,837	35,837	-	6,216	-	-	-	-	-	-	-	1,621,462	
Unpaid Loss Adj. Expenses	-	110,657	47,284	3,584	-	622	-	-	-	-	-	-	-	162,147	
Operating Expenses	-	614,150	-	-	-	-	-	-	-	-	-	-	-	614,150	
Contributions and Grants	-	-	-	-	-	55,777	17,189	10,477	-	516,557	-	-	-	600,000	
Unearned Premiums	-	15,499,987	-	-	-	-	-	-	-	-	-	-	-	15,499,987	
Premium Taxes	-	184,550	-	-	-	-	-	-	-	-	-	-	-	184,550	
Net Reserve Change	(5,278,729)	8,042,347	28,450	39,421	-	6,838	-	-	-	-	-	-	-	2,838,327	
OTHER CHANGES:															
<i>DEDUCT (PRIOR PERIOD)</i>															
Interest Accrued	-	108,329	-	-	-	-	-	-	-	-	-	-	-	108,329	
Assets Not Admitted	-	(1,037,154)	-	-	-	-	-	-	-	-	-	-	-	(1,037,154)	
<i>ADD (CURRENT PERIOD)</i>															
Minimum Pension Liability	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Interest Accrued	210,723	-	-	-	-	-	-	-	-	-	-	-	-	210,723	
Assets Not Admitted	(1,044,418)	-	-	-	-	-	-	-	-	-	-	-	-	(1,044,418)	
Net Other Changes	(833,695)	928,825	-	-	-	-	-	-	-	-	-	-	-	95,130	
Assessments or (Distributions)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Change in Retained Surplus Increase (Decrease)	318,242	-	-	-	-	-	-	-	-	-	-	-	-	318,242	
Change in Members' Surplus Increase (Decrease)	\$ (5,879,004)	\$ 6,929,735	\$ (68,968)	\$ 3,189	\$ -	\$ 363	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 985,315	

ALABAMA INSURANCE UNDERWRITING ASSOCIATION

SURPLUS

Quarter Ended January 31, 2018

EXHIBIT 3A - Year-to-Date

Year-to-Date 11/01/2017 - 01/31/2018

Description	Policy Year													Total	
	2018	2017	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007	2006		
INCOME RECEIVED:															
Premiums Written	\$ 5,337,869	\$ (279,793)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 5,058,076
Reinsurance Premium Ceded	(4,066,926)	-	-	-	-	-	-	-	-	-	-	-	-	-	(4,066,926)
Net Premiums Written	1,270,943	(279,793)	-	-	-	-	-	-	-	-	-	-	-	-	991,150
Interest Received	152,739	108,329	-	-	-	-	-	-	-	-	-	-	-	-	261,068
Realized Gains (Losses)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Other Income	49	-	-	-	-	-	-	-	-	-	-	-	-	-	49
Service & Agency Fees	125,410	-	-	-	-	-	-	-	-	-	-	-	-	-	125,410
Total Income	1,549,141	(171,464)	-	-	-	-	-	-	-	-	-	-	-	-	1,377,677
EXPENSES PAID:															
Losses	24,792	988,920	77,079	34,722	-	6,216	-	-	-	-	-	-	-	-	1,131,729
Loss Adjustment Expenses	1,902	104,736	20,339	1,510	-	259	-	-	-	-	-	-	-	-	128,746
Commissions	304,132	153,885	-	-	-	-	-	-	-	-	-	-	-	-	458,017
Operating Expenses	519,951	437,882	-	-	-	-	-	-	-	-	-	-	-	-	957,833
Contributions and Grants	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Premium Taxes	146,702	184,550	-	-	-	-	-	-	-	-	-	-	-	-	331,252
Total Expenses Paid	997,479	1,869,973	97,418	36,232	-	6,475	-	-	-	-	-	-	-	-	3,007,577
Net Cash Change	551,662	(2,041,437)	(97,418)	(36,232)	-	(6,475)	-	-	-	-	-	-	-	-	(1,629,900)
RESERVES:															
<i>DEDUCT (CURRENT PERIOD)</i>															
Unpaid Losses (include IBNR)	141,466	593,477	446,973	-	-	-	-	-	-	-	-	-	-	-	1,181,916
Unpaid Loss Adj. Expenses	14,147	59,349	44,698	-	-	-	-	-	-	-	-	-	-	-	118,194
Operating Expenses	513,076	-	-	-	-	-	-	-	-	-	-	-	-	-	513,076
Contributions and Grants	-	-	-	-	-	55,777	17,189	10,477	-	516,557	-	-	-	-	600,000
Unearned Premiums	4,576,758	8,820,743	-	-	-	-	-	-	-	-	-	-	-	-	13,397,501
Premium Taxes	33,282	-	-	-	-	-	-	-	-	-	-	-	-	-	33,282
<i>ADD (PRIOR PERIOD)</i>															
Unpaid Losses (include IBNR)	-	1,106,572	472,837	35,837	-	6,216	-	-	-	-	-	-	-	-	1,621,462
Unpaid Loss Adj. Expenses	-	110,657	47,284	3,584	-	622	-	-	-	-	-	-	-	-	162,147
Operating Expenses	-	614,150	-	-	-	-	-	-	-	-	-	-	-	-	614,150
Contributions and Grants	-	-	-	-	-	55,777	17,189	10,477	-	516,557	-	-	-	-	600,000
Unearned Premiums	-	15,499,987	-	-	-	-	-	-	-	-	-	-	-	-	15,499,987
Premium Taxes	-	184,550	-	-	-	-	-	-	-	-	-	-	-	-	184,550
Net Reserve Change	(5,278,729)	8,042,347	28,450	39,421	-	6,838	-	-	-	-	-	-	-	-	2,838,327
OTHER CHANGES:															
<i>DEDUCT (PRIOR PERIOD)</i>															
Interest Accrued	-	108,329	-	-	-	-	-	-	-	-	-	-	-	-	108,329
Assets Not Admitted	-	(1,037,154)	-	-	-	-	-	-	-	-	-	-	-	-	(1,037,154)
Unrealized Capital Gains (Losses)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
<i>ADD (CURRENT PERIOD)</i>															
Minimum Pension Liability	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Interest Accrued	210,723	-	-	-	-	-	-	-	-	-	-	-	-	-	210,723
Assets Not Admitted	(1,044,418)	-	-	-	-	-	-	-	-	-	-	-	-	-	(1,044,418)
Unrealized Capital Gains (Losses)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Net Other Changes	(833,695)	928,825	-	-	-	-	-	-	-	-	-	-	-	-	95,130
Assessments or (Distributions)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Change in Retained Surplus Increase (Decrease)	318,242	-	-	-	-	-	-	-	-	-	-	-	-	-	318,242
Change in Members' Surplus Increase (Decrease)	\$ (5,879,004)	\$ 6,929,735	\$ (68,968)	\$ 3,189	\$ -	\$ 363	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 985,315

ALABAMA INSURANCE UNDERWRITING ASSOCIATION
MEMBERS' SURPLUS FOR UNSETTLED YEARS
Inception to Quarter Ended January 31, 2018

Exhibit 3B

Description	Policy Year												Total
	2018	2017	2016	2015	2014	2013	2012	2011	2010	2008	2007	2006	
INCOME RECEIVED:													
Premiums Written	\$ 5,337,869	\$ 28,846,761	\$ 33,302,116	\$ 41,433,339	\$ 43,985,195	\$ 45,411,235	\$ 45,970,663	\$ 45,112,079	\$ 37,491,975	\$ 24,452,221	\$ 23,456,599	\$ 17,328,303	\$ 392,128,355
Reinsurance Premiums Ceded	(4,066,926)	(16,154,849)	(20,967,799)	(23,792,537)	(21,527,994)	(20,720,834)	(19,201,996)	(17,994,845)	(17,700,790)	(14,994,792)	(10,799,284)	(4,500,230)	(192,422,876)
Net Premiums Written	1,270,943	12,691,912	12,334,317	17,640,802	22,457,201	24,690,401	26,768,667	27,117,234	19,791,185	9,457,429	12,657,315	12,828,073	199,705,479
Interest Received	152,739	702,154	370,455	322,544	348,507	326,657	95,204	40,332	21,405	486,548	677,305	307,607	3,851,457
Realized Gains (Losses)	-	(57)	-	-	-	-	(34,522)	-	-	-	-	-	(34,579)
Other Income	49	188	43	12	43	-	8	1,070	153	3,391	3,670	40	8,667
Service & Agency Fees	125,410	677,515	774,325	899,270	906,565	778,125	674,460	608,415	497,585	269,337	187,836	175,703	6,574,546
Gain (loss) on sale of non admitted asset	-	(15,624)	(22,707)	-	-	-	-	-	-	100	623	(203)	(37,811)
Total Income	1,549,141	14,056,088	13,456,433	18,862,628	23,712,316	25,795,183	27,503,817	27,767,051	20,310,328	10,216,805	13,526,749	13,311,220	210,067,759
EXPENSES PAID:													
Losses	24,792	2,003,395	3,996,861	4,423,213	3,193,725	3,408,410	3,264,442	1,326,634	988,594	874,566	512,315	930,913	24,947,860
Loss Adjustment Expenses	1,902	375,090	605,203	582,506	583,830	576,802	400,549	230,657	118,628	22,717	14,945	17,029	3,529,858
Commissions	304,132	2,306,503	2,662,350	3,306,873	3,511,240	3,626,442	3,677,749	3,629,595	2,994,514	1,961,534	2,235,084	1,744,247	31,960,263
Operating Expenses	519,951	4,032,808	3,568,090	3,464,989	3,340,955	3,009,063	2,734,196	2,524,526	2,327,766	1,699,718	1,497,748	1,014,262	29,734,072
Premium Taxes	146,702	994,127	1,175,372	1,461,184	1,556,033	1,597,766	1,624,906	1,587,348	1,350,035	855,726	848,275	624,158	13,821,632
Total Expenses Paid	997,479	9,711,923	12,007,876	13,238,765	12,185,783	12,218,483	11,701,842	9,298,760	7,779,537	5,414,261	5,108,367	4,330,609	103,993,685
Net Cash Change	551,662	4,344,165	1,448,557	5,623,863	11,526,533	13,576,700	15,801,975	18,468,291	12,530,791	4,802,544	8,418,382	8,980,611	106,074,074
RESERVES:													
DEDUCT (CURRENT PERIOD)													
Unpaid Losses (include IBNR)	141,466	593,477	446,973	-	-	-	-	-	-	-	-	-	1,181,916
Unpaid Loss Adjustment Expenses	14,147	59,349	44,698	-	-	-	-	-	-	-	-	-	118,194
Operating Expenses	513,076	-	-	-	-	-	-	-	-	-	-	-	513,076
Unearned Premiums	4,576,758	8,820,743	-	-	-	-	-	-	-	-	-	-	13,397,501
Premium Taxes	33,282	-	-	-	-	-	-	-	-	-	-	-	33,282
Total Reserves	5,278,729	9,473,569	491,671	-	-	-	-	-	-	-	-	-	15,243,969
OTHER CHANGES:													
ADD (DEDUCT)													
Minimum Pension Liability	-	(38,931)	(161,212)	14,335	(299,507)	115,466	(127,279)	(36,991)	27,748	(53,339)	46,800	(21,831)	(534,741)
Interest Accrued	210,723	-	-	-	-	-	-	-	-	-	-	-	210,723
Assets Not Admitted	(1,044,418)	-	-	-	-	-	-	-	-	-	-	-	(1,044,418)
Retained Surplus	(318,242)	(566,470)	(345,818)	(288,215)	(319,649)	(284,009)	(17,189)	(10,477)	-	-	-	-	(2,150,069)
Total Other Changes	(1,151,937)	(605,401)	(507,030)	(273,880)	(619,156)	(168,543)	(144,468)	(47,468)	27,748	(53,339)	46,800	(21,831)	(3,518,505)
Assessments or (Distributions)	-	-	-	-	-	-	-	-	-	-	-	-	-
Members' Surplus (Deficit)	\$ (5,879,004)	\$ (5,734,805)	\$ 449,856	\$ 5,349,983	\$ 10,907,377	\$ 13,408,157	\$ 15,657,507	\$ 18,420,823	\$ 12,558,539	\$ 4,749,205	\$ 8,465,182	\$ 8,958,780	\$ 87,311,600

ALABAMA INSURANCE UNDERWRITING ASSOCIATION

RETAINED SURPLUS

Inception to Quarter Ended January 31, 2018

Exhibit 3C

Description	Policy Year									
	2018	2017	2016	2015	2014	2013	2012	2011	2009	Total
INCOME RECEIVED:										
Interest Received	\$ 152,739	\$ 702,154	\$ 370,455	\$ 322,544	\$ 348,507	\$ 326,657	\$ 95,204	\$ 40,332	\$ -	\$ 2,358,592
Realized Gains (Losses)	-	(57)	-	-	-	-	(34,521)	-	-	(34,578)
Total Income	152,739	702,097	370,455	322,544	348,507	326,657	60,683	40,332	-	2,324,014
EXPENSES PAID:										
Operating Expenses	45,220	135,627	24,637	34,328	28,858	42,648	43,494	29,855	4,400,000	4,784,667
Total Expenses Paid	45,220	135,627	24,637	34,328	28,858	42,648	43,494	29,855	4,400,000	4,784,667
Net Cash Change	107,519	566,470	345,818	288,216	319,649	284,009	17,189	10,477	(4,400,000)	(2,460,653)
RESERVES:										
DEDUCT (CURRENT PERIOD)										
Contributions and Grants	-	-	-	-	-	55,777	17,189	10,477	516,557	600,000
Total Reserves	-	-	-	-	-	55,777	17,189	10,477	516,557	600,000
OTHER CHANGES:										
ADD (DEDUCT)										
Interest Accrued	210,723	-	-	-	-	-	-	-	-	210,723
Total Other Changes	210,723	-	-	-	-	-	-	-	-	210,723
Net Income Retained	-	-	-	-	-	-	-	-	4,916,557	4,916,557
Retained Surplus	\$ 318,242	\$ 566,470	\$ 345,818	\$ 288,216	\$ 319,649	\$ 228,232	\$ -	\$ -	\$ -	\$ 2,066,627

ALABAMA INSURANCE UNDERWRITING ASSOCIATION
STATISTICAL REPORT OF PREMIUMS
Quarter Ended January 31, 2018

EXHIBIT 4A - Quarterly

Description	Quarterly 11/01/2017 - 01/31/2018												Total		
	2018	2017	2016	2015	2014	2013	Policy Year		2011	2010	2008	2007		2006	
PREMIUMS WRITTEN:															
Fire	\$ 905,585	\$ (19,361)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 886,224
E.C. & VMM	4,432,284	(260,432)	-	-	-	-	-	-	-	-	-	-	-	-	4,171,852
Reinsurance Premium Ceded	(4,066,926)	-	-	-	-	-	-	-	-	-	-	-	-	-	(4,066,926)
Total	1,270,943	(279,793)	-	991,150											
UNEARNED PREMIUMS: (PRIOR PERIOD)															
Fire	-	1,065,063	-	-	-	-	-	-	-	-	-	-	-	-	1,065,063
E.C. & VMM	-	14,434,924	-	-	-	-	-	-	-	-	-	-	-	-	14,434,924
Reinsurance Unearned Ceded	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Total	-	15,499,987	-	15,499,987											
UNEARNED PREMIUMS: (CURRENT PERIOD)															
Fire	349,062	600,921	-	-	-	-	-	-	-	-	-	-	-	-	949,983
E.C. & VMM	4,227,696	8,219,822	-	-	-	-	-	-	-	-	-	-	-	-	12,447,518
Reinsurance Unearned Ceded	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Total	4,576,758	8,820,743	-	13,397,501											
EARNED PREMIUMS:															
Fire	556,523	444,781	-	-	-	-	-	-	-	-	-	-	-	-	1,001,304
E.C. & VMM	204,588	5,954,670	-	-	-	-	-	-	-	-	-	-	-	-	6,159,258
Reinsurance Earned Ceded	(4,066,926)	-	-	-	-	-	-	-	-	-	-	-	-	-	(4,066,926)
Total	\$ (3,305,815)	\$ 6,399,451	\$ -	\$ 3,093,636											

ALABAMA INSURANCE UNDERWRITING ASSOCIATION
STATISTICAL REPORT OF PREMIUMS
Quarter Ended January 31, 2018

EXHIBIT 4A - Year-to-Date

Description	Year-to-Date 11/01/2017 - 01/31/2018											Total	
	2018	2017	2016	2015	2014	2013	2012	2011	2010	2008	2007		2006
PREMIUMS WRITTEN:													
Fire	\$ 905,585	\$ (19,361)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 886,224
E.C. & VMM	4,432,284	(260,432)	-	-	-	-	-	-	-	-	-	-	4,171,852
Reinsurance Premium Ceded	(4,066,926)	-	-	-	-	-	-	-	-	-	-	-	(4,066,926)
Total	1,270,943	(279,793)	-	991,150									
UNEARNED PREMIUMS: (PRIOR PERIOD)													
Fire	-	1,065,063	-	-	-	-	-	-	-	-	-	-	1,065,063
E.C. & VMM	-	14,434,924	-	-	-	-	-	-	-	-	-	-	14,434,924
Reinsurance Unearned Ceded	-	-	-	-	-	-	-	-	-	-	-	-	-
Total	-	15,499,987	-	15,499,987									
UNEARNED PREMIUMS: (CURRENT PERIOD)													
Fire	349,062	600,921	-	-	-	-	-	-	-	-	-	-	949,983
E.C. & VMM	4,227,696	8,219,822	-	-	-	-	-	-	-	-	-	-	12,447,518
Reinsurance Unearned Ceded	-	-	-	-	-	-	-	-	-	-	-	-	-
Total	4,576,758	8,820,743	-	13,397,501									
EARNED PREMIUMS:													
Fire	556,523	444,781	-	-	-	-	-	-	-	-	-	-	1,001,304
E.C. & VMM	204,588	5,954,670	-	-	-	-	-	-	-	-	-	-	6,159,258
Reinsurance Earned Ceded	(4,066,926)	-	-	-	-	-	-	-	-	-	-	-	(4,066,926)
Total	\$ (3,305,815)	\$ 6,399,451	\$ -	\$ 3,093,636									

ALABAMA INSURANCE UNDERWRITING ASSOCIATION

STATISTICAL REPORT OF LOSSES

Quarter Ended January 31, 2018

EXHIBIT 4B - Quarterly

Description	Quarterly 11/01/2017 - 01/31/2018												Total
	2018	2017	2016	2015	2014	2013	Policy Year		2010	2008	2007	2006	
PAID LOSSES:													
Fire	\$ -	\$ 631,722	\$ 11,191	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 642,913
E.C. & VMM	24,792	358,354	69,055	36,549	-	6,216	-	-	-	-	-	-	494,966
Reinsurance Losses Ceded	-	(1,156)	(3,167)	(1,827)	-	-	-	-	-	-	-	-	(6,150)
Total	24,792	988,920	77,079	34,722	-	6,216	-	-	-	-	-	-	1,131,729
OUTSTANDING LOSSES (CURRENT PERIOD)*													
Fire	8,070	108,980	441,032	-	-	-	-	-	-	-	-	-	558,082
E.C. & VMM	133,396	493,760	29,466	-	-	-	-	-	-	-	-	-	656,622
Reinsurance Losses Ceded	-	(9,263)	(23,525)	-	-	-	-	-	-	-	-	-	(32,788)
Total	141,466	593,477	446,973	-	-	-	-	-	-	-	-	-	1,181,916
OUTSTANDING LOSSES (PRIOR PERIOD)*													
Fire	-	325,046	448,900	-	-	-	-	-	-	-	-	-	773,946
E.C. & VMM	-	797,139	48,300	35,837	-	6,216	-	-	-	-	-	-	887,492
Reinsurance Losses Ceded	-	(15,613)	(24,363)	-	-	-	-	-	-	-	-	-	(39,976)
Total	-	1,106,572	472,837	35,837	-	6,216	-	-	-	-	-	-	1,621,462
INCURRED LOSSES:													
Fire	8,070	415,656	3,323	-	-	-	-	-	-	-	-	-	427,049
E.C. & VMM	158,188	54,975	50,221	712	-	-	-	-	-	-	-	-	264,096
Reinsurance Losses Ceded	-	5,194	(2,329)	(1,827)	-	-	-	-	-	-	-	-	1,038
Total	166,258	475,825	51,215	(1,115)	-	-	-	-	-	-	-	-	692,183
IBNR (CURRENT PERIOD)													
Fire	8,070	31,635	-	-	-	-	-	-	-	-	-	-	39,705
E.C. & VMM	97,396	432,213	-	-	-	-	-	-	-	-	-	-	529,609
Reinsurance Losses Ceded	-	(9,263)	-	-	-	-	-	-	-	-	-	-	(9,263)
Total	105,466	454,585	-	-	-	-	-	-	-	-	-	-	560,051
IBNR (PRIOR PERIOD)													
Fire	-	41,231	-	-	-	-	-	-	-	-	-	-	41,231
E.C. & VMM	-	538,581	-	-	-	-	-	-	-	-	-	-	538,581
Reinsurance Losses Ceded	-	(14,892)	-	-	-	-	-	-	-	-	-	-	(14,892)
Total	\$ -	\$ 564,920	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 564,920

*Includes IBNR

ALABAMA INSURANCE UNDERWRITING ASSOCIATION

STATISTICAL REPORT OF LOSSES

Quarter Ended January 31, 2018

EXHIBIT 4B - Year-to-Date

Description	Year-to-Date 11/01/2017 - 01/31/2018												Total
	2018	2017	2016	2015	2014	2013	2012	2011	2010	2008	2007	2006	
PAID LOSSES:													
Fire	\$ -	\$ 631,722	\$ 11,191	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 642,913
E.C. & VMM	24,792	358,354	69,055	36,549	-	6,216	-	-	-	-	-	-	494,966
Reinsurance Losses Ceded	-	(1,156)	(3,167)	(1,827)	-	-	-	-	-	-	-	-	(6,150)
Total	24,792	988,920	77,079	34,722	-	6,216	-	-	-	-	-	-	1,131,729
OUTSTANDING LOSSES (CURRENT PERIOD)*													
Fire	8,070	108,980	441,032	-	-	-	-	-	-	-	-	-	558,082
E.C. & VMM	133,396	493,760	29,466	-	-	-	-	-	-	-	-	-	656,622
Reinsurance Losses Ceded	-	(9,263)	(23,525)	-	-	-	-	-	-	-	-	-	(32,788)
Total	141,466	593,477	446,973	-	-	-	-	-	-	-	-	-	1,181,916
OUTSTANDING LOSSES (PRIOR PERIOD)*													
Fire	-	325,046	448,900	-	-	-	-	-	-	-	-	-	773,946
E.C. & VMM	-	797,139	48,300	35,837	-	6,216	-	-	-	-	-	-	887,492
Reinsurance Losses Ceded	-	(15,613)	(24,363)	-	-	-	-	-	-	-	-	-	(39,976)
Total	-	1,106,572	472,837	35,837	-	6,216	-	-	-	-	-	-	1,621,462
INCURRED LOSSES:													
Fire	8,070	415,656	3,323	-	-	-	-	-	-	-	-	-	427,049
E.C. & VMM	158,188	54,975	50,221	712	-	-	-	-	-	-	-	-	264,096
Reinsurance Losses Ceded	-	5,194	(2,329)	(1,827)	-	-	-	-	-	-	-	-	1,038
Total	166,258	475,825	51,215	(1,115)	-	-	-	-	-	-	-	-	692,183
IBNR (CURRENT PERIOD)													
Fire	8,070	31,635	-	-	-	-	-	-	-	-	-	-	39,705
E.C. & VMM	97,396	432,213	-	-	-	-	-	-	-	-	-	-	529,609
Reinsurance Losses Ceded	-	(9,263)	-	-	-	-	-	-	-	-	-	-	(9,263)
Total	105,466	454,585	-	-	-	-	-	-	-	-	-	-	560,051
IBNR (PRIOR PERIOD)													
Fire	-	41,231	-	-	-	-	-	-	-	-	-	-	41,231
E.C. & VMM	-	538,581	-	-	-	-	-	-	-	-	-	-	538,581
Reinsurance Losses Ceded	-	(14,892)	-	-	-	-	-	-	-	-	-	-	(14,892)
Total	\$ -	\$ 564,920	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 564,920

*Includes IBNR

ALABAMA INSURANCE UNDERWRITING ASSOCIATION
STATISTICAL REPORT OF LOSS ADJUSTMENT EXPENSES
Quarter Ended January 31, 2018

EXHIBIT 4C - Quarterly

Description	Quarterly 11/01/2017 - 01/31/2018												Total	
	2018	2017	2016	2015	2014	2013	Policy Year 2012		2011	2010	2008	2007		2006
LOSS EXPENSES PAID:														
Fire	\$ -	\$ 29,750	\$ 7,210	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 36,960
E.C. & VMM	1,902	75,111	13,971	1,590	-	259	-	-	-	-	-	-	-	92,833
Reinsurance Loss Expenses Ceded	-	(125)	(842)	(80)	-	-	-	-	-	-	-	-	-	(1,047)
Total	1,902	104,736	20,339	1,510	-	259	-	-	-	-	-	-	-	128,746
UNPAID LOSS EXPENSES (CURRENT PERIOD)*														
Fire	807	10,899	44,103	-	-	-	-	-	-	-	-	-	-	55,809
E.C. & VMM	13,340	49,376	2,947	-	-	-	-	-	-	-	-	-	-	65,663
Reinsurance Loss Expenses Ceded	-	(926)	(2,352)	-	-	-	-	-	-	-	-	-	-	(3,278)
Total	14,147	59,349	44,698	-	-	-	-	-	-	-	-	-	-	118,194
UNPAID LOSS EXPENSES (PRIOR PERIOD)*														
Fire	-	32,504	44,890	-	-	-	-	-	-	-	-	-	-	77,394
E.C. & VMM	-	79,714	4,830	3,584	-	622	-	-	-	-	-	-	-	88,750
Reinsurance Loss Expenses Ceded	-	(1,561)	(2,436)	-	-	-	-	-	-	-	-	-	-	(3,997)
Total	-	110,657	47,284	3,584	-	622	-	-	-	-	-	-	-	162,147
INCURRED LOSS EXPENSES:														
Fire	807	8,145	6,423	-	-	-	-	-	-	-	-	-	-	15,375
E.C. & VMM	15,242	44,773	12,088	(1,994)	-	(363)	-	-	-	-	-	-	-	69,746
Reinsurance Loss Expenses Ceded	-	510	(758)	(80)	-	-	-	-	-	-	-	-	-	(328)
Total	\$ 16,049	\$ 53,428	\$ 17,753	\$ (2,074)	\$ -	\$ (363)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 84,793

*Includes IBNR

ALABAMA INSURANCE UNDERWRITING ASSOCIATION
STATISTICAL REPORT OF LOSS ADJUSTMENT EXPENSES
Quarter Ended January 31, 2018

EXHIBIT 4C - Year-to-Date

Description	Year-to-Date 11/01/2017 - 01/31/2018												Total	
	2018	2017	2016	2015	2014	2013	Policy Year		2010	2008	2007	2006		
LOSS EXPENSES PAID:														
Fire	\$ -	\$ 29,750	\$ 7,210	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 36,960
E.C. & VMM	1,902	75,111	13,971	1,590	-	259	-	-	-	-	-	-	-	92,833
Reinsurance Loss Expenses Ceded	-	(125)	(842)	(80)	-	-	-	-	-	-	-	-	-	(1,047)
Total	1,902	104,736	20,339	1,510	-	259	-	128,746						
UNPAID LOSS EXPENSES (CURRENT PERIOD)*														
Fire	807	10,899	44,103	-	-	-	-	-	-	-	-	-	-	55,809
E.C. & VMM	13,340	49,376	2,947	-	-	-	-	-	-	-	-	-	-	65,663
Reinsurance Loss Expenses Ceded	-	(926)	(2,352)	-	-	-	-	-	-	-	-	-	-	(3,278)
Total	14,147	59,349	44,698	-	-	-	-	-	-	-	-	-	-	118,194
UNPAID LOSS EXPENSES (PRIOR PERIOD)*														
Fire	-	32,504	44,890	-	-	-	-	-	-	-	-	-	-	77,394
E.C. & VMM	-	79,714	4,830	3,584	-	622	-	-	-	-	-	-	-	88,750
Reinsurance Loss Expenses Ceded	-	(1,561)	(2,436)	-	-	-	-	-	-	-	-	-	-	(3,997)
Total	-	110,657	47,284	3,584	-	622	-	162,147						
EXPENSES:														
Fire	807	8,145	6,423	-	-	-	-	-	-	-	-	-	-	15,375
E.C. & VMM	15,242	44,773	12,088	(1,994)	-	(363)	-	-	-	-	-	-	-	69,746
Reinsurance Loss Expenses Ceded	-	510	(758)	(80)	-	-	-	-	-	-	-	-	-	(328)
Total	\$ 16,049	\$ 53,428	\$ 17,753	\$ (2,074)	\$ -	\$ (363)	\$ -	\$ 84,793						

*Includes IBNR