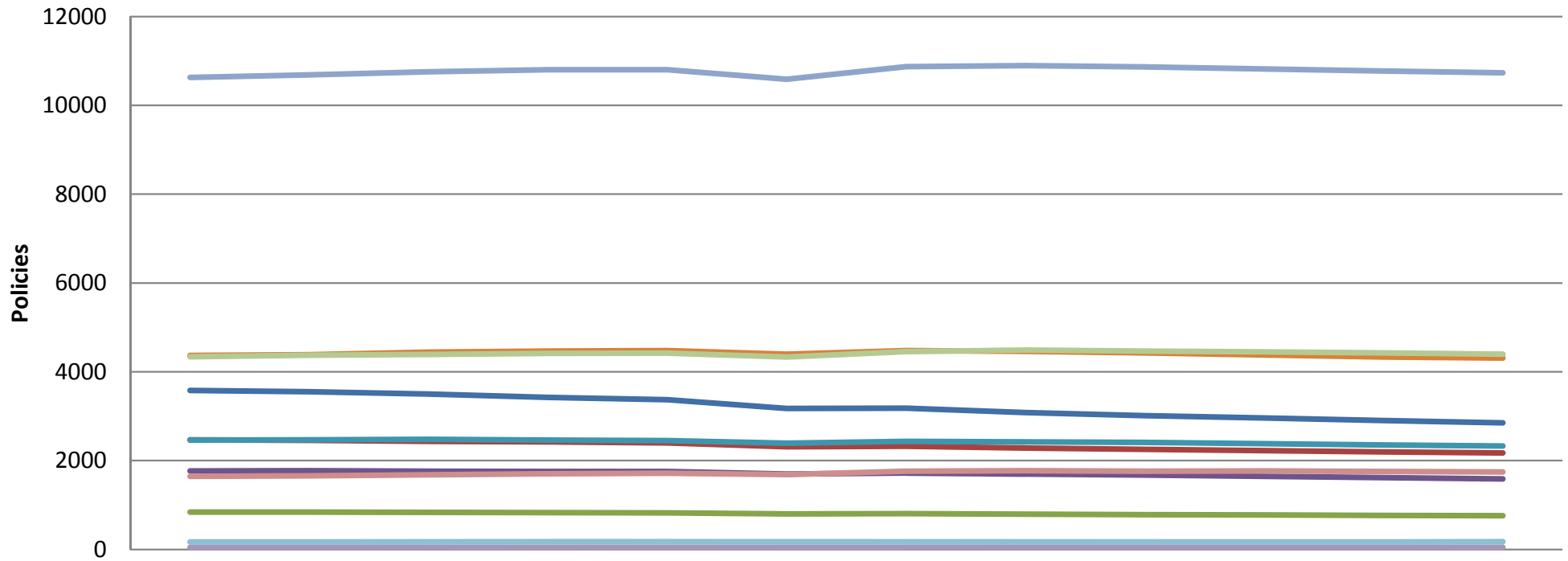


## Total Policy Count (by zone as of December 2015)



	Jan-15	Feb-15	Mar-15	Apr-15	May-15	Jun-15	Jul-15	Aug-15	Sep-15	Oct-15	Nov-15	Dec-15
— Gulf Front	3578	3550	3497	3423	3372	3176	3183	3083	3014	2959	2902	2850
— Zone 1 Baldwin	2469	2457	2435	2425	2400	2313	2324	2286	2257	2224	2199	2174
— Zone 1 Mobile	839	841	835	831	825	801	804	798	784	776	768	760
— Zone 2 Baldwin	1768	1772	1762	1754	1754	1700	1721	1697	1675	1649	1620	1589
— Zone 2 Mobile	2462	2467	2481	2463	2450	2392	2434	2425	2408	2380	2355	2327
— Zone 3 Baldwin	4369	4388	4441	4464	4479	4397	4477	4463	4427	4379	4334	4308
— Zone 3 Mobile	10628	10688	10758	10801	10800	10588	10874	10892	10866	10817	10772	10735
— Zone 4 Baldwin	1649	1660	1682	1704	1717	1689	1762	1773	1765	1769	1756	1743
— Zone 4 Mobile	4338	4372	4392	4416	4423	4331	4456	4491	4465	4451	4424	4398
— Zone 5 Baldwin	46	46	47	47	47	47	50	49	49	48	50	49
— Zone 5 Mobile	170	171	174	175	175	172	173	173	171	170	170	174